



Organic *and* Natural Buyer Alerts



A special edition of Buyer Alerts on the occasion of the implementation of U.S. (National) Organic Standard!

Distributed to buyers worldwide, the USDA-FAS Buyer Alerts Electronic Newsletter provides information on qualified U.S. suppliers of food, farm, seafood, and forest products. This monthly newsletter (updated biweekly) enables importers and buyers to browse for new products and suppliers. Each edition provides notices that include product description, company name, and contact information.

To search the entire database of Buyer Alerts visit <http://www.fas.usda.gov/buying.html>.

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Interested in Buying U.S. Products?



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<http://www.fas.usda.gov/buying.html>

Animal Feeds & Pet Foods



ANIMAL FEED

Organic Non-GMO Feed. Soy Cake, Corn, Barley, Wheat. #2 quality. Packaging: Container or Lash Barge. Shipping specifications: 40,000 lbs container/Lash Barge 300 MT, River Delivery. Quantity available: Multiple container loads year round delivery. FOB Plant: Iowa. For pricing information, please contact firm. Bank Reference: Ojai Valley Bank, 1207 Marcopia Rd, Ojai, CA 93023. Contact: George Kalogridis, President, **Ojai Organics Int'l**, P.O. Box 1829, Ojai, CA 93024. Phone: 805-646-5759. Fax: 805-646-3090. Email: Ingredients@OjaiOrganics.com. WebPage: <http://www.OjaiOrganics.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 2-4. Firm founded: 1991. Type of Firm: Agent.



ProDiet Pet Products

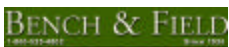
ALL NATURAL DOG FOOD

Formulas: Adult, Puppy, Performance; Chicken, Lamb & Rice preserved with Vitamin E Super Premium. Packaging: 20 lb/9.07 kg; other sizes available as needed. Shipping specifications: 20 ton (40,000 pounds) per container. Quantity available: Quantity Unlimited. FOB Plant: Elkhart, Indiana. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Wells Fargo Bank, 730 Center Avenue, Moorhead, MN 56560. Contact: Faye Crume, International Sales, **ProDiet Pet Products**, 131 - 130th Street #8, Glyndon, MN 56547-9551. Phone: 218-498-0235. Fax: 218-498-2901. Email: prodietpet@cs.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1985. Type of Firm: Manufacturer.



GOURMET NATURAL DOG FOOD AND TREATS

"Three Dog Bakery" baked food, packaged dog treats and all-natural entrées. No artificial flavors, colors or additives. Baked food available in 4 varieties: chicken recipe for active adult dogs, chicken recipe for puppies, reduced calorie chicken recipe; and vegetarian recipe for active adult dogs. All-natural entrees available in 4 varieties: smoke-flavored chicken with vegetables and rice; chicken, potatoes & rice; chicken, carrots, green beans & rice; and chicken, vegetables & rice. Seasonal specialty items also available. Packaging: Baked food available in 4 sizes: 10, 18 or 30 pound boxes. All-natural entrees in 12 oz foil pouches. Shipping specifications: minimum order \$150. Quantity available: Open. FOB Plant: Kansas City, Missouri. For pricing information, please contact firm. Bank Reference: Capital City Bank, Financial Plaza III, 6900 College Blvd., Overland Park, KS 66211-1536. Contact: Ed Mareth, Vice-President National Sales, **Three Dog Bakery**, Route 1 - Box 123, Verona, MO 65769. Phone: 417-847-4314. Fax: 816-474-2171. Email: emareth@threedog.com. WebPage: <http://www.threedog.com>. Firm Founded: 1989. Type of firm: Manufacturer.



NATURAL PET FOOD

Dog and Cat formulas. Made with certified organic chicken, greens, select fruits and vegetables, Omega 6 and Omega 3 from menhaden oil, flaxseed, chicken fat, Glucosamine and Beta-Carotene, Vitamins A, E, C and oatmeal and chicory extracts. Packaging: Canine formula in retail packages of 6.6 pound bags. Feline formula in 3.0 pound jugs. Shipping specifications: Minimum order one pallet. Quantity available: Unlimited. FOB Plant: Mishawaka, Indiana. For pricing information, please contact firm. Seeking Agents and Distributors. Bank Reference: Founder's Trust, Cascade Rd., Grand Rapids, MI 49546. Contact: Mark E. Bennett, President, **Bench & Field**, 7690 Cascade Rd., Grand Rapids, MI 49546. Phone: 616-956-7500. Fax: 616-956-7501. Email: benchandfield@attbi.com. WebPage: <http://www.benchandfield.com>. Firm founded: 1926. Type of Firm: Manufacturer.

Beverages (Including Juices)



ORGANIC SOYMILK

Certified soybeans, sweetener, plant, and production process. Common or custom flavors, custom formulation available. Can pack under Private Label or American Soy label. Meets all requirements of new USDA Organic Law. Plant also HACCP and Kosher certified. Packaging: As eptic packaging: 1000ml(6/cs, corr. overwrap) and 250ml (9/3pk in corrugated tray, plastic shrink). Shipping specifications: 20 foot container minimum, approx. 24,000 lbs. Quantity available: Unlimited. FOB Plant: Saline, Michigan. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Comerica Bank, 114 Michigan Avenue, Saline, MI 48176. Contact: Tim Redmond, VP Sales and Marketing, **American Soy Products, Inc.**, 1474 N. Woodland Dr., Saline, MI 48176. Phone: 734-429-2310. Fax: 734-429-2112. Email: redmond@americansoy.com. WebPage: <http://www.americansoy.com>. Total Sales Volume: \$10,000,000 to \$49,999,999. Number of Employees: 25-49. Firm founded: 1985. Type of Firm: Manufacturer.



QTrade
International Corp.

ORGANIC TEAS

Black, Green, Chai, Spices & Herbs. Packaging: Contact the firm. Shipping specifications: Pallet to container quantities. For quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: Wells Fargo, 31481 San Margarita, Rancho Santa Margarita, CA 92688. Contact: Manik, CEO, **QTrade International Corp.**, 33 El Prisma, Rancho Santa Margarita, CA 92688. Phone: 949-766-0070. Fax: 949-766-0090. Email: qtrade.international@prodigy.net. Total Sales Volume: \$500,000 to \$999,999. Firm founded: 1994. Type of Firm: Exporter.



YOGI TEA

Wellness, Medicinal, Beverage and Chai teas. QAI Certified. Packaging: Packaging: 16 bags per carton; 6 cartons per case. Shipping specifications: Minimum container order. Quantity available: 20 foot container. FOB Plant: Eugene, Oregon. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Union Bank of California, 1980 Saturn Street, Monterey Park, CA 91755. Contact: Ranbir Bhai, VP International Sales, **Golden Temple**, 1616 Preuss Road, Los Angeles, CA 90035. Phone: 310-275-9891. Fax: 310-275-2923. Email: ranbirsingh@kiit.com. WebPage: <http://www.goldentemple.com>. Total Sales Volume: \$100,000 to \$499,999. Number of Employees: 100-249. Firm founded: 1973. Type of Firm: Manufacturer.



ORGANIC ORANGE JUICE

Organic Orange Juice Early/Midseason and Valencia Concentrate or NFC USDA Grade A. Packaging: 55 Gal Drum. For shipping information, please contact firm. Quantity available: Call for Quantity. FOB Plant: Brooksville, Florida. For pricing information, please contact firm. Bank Reference: Century National Bank, 65 N. Orange Ave, Winter Garden, FL 32801. Contact: Charles Roper, Vice President, **Citrus Service**, P.O. Box 770218, Winter Garden, FL 34777. Phone: 407-656-3233. Fax: 407-656-4999. Email: croper@iag.net. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 25-49. Firm founded: 1955. Type of Firm: Processor.



ORGANIC CITRUS AND OTHER FRUITS JUICES

All types of Organic Citrus juices and concentrates. Also Fresh Citrus USDA. Packaging: Drums. Shipping specifications: Juice in Drums or tanks. Fresh fruit in bushel boxes. For quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: First Union, 114 N, Lake Worth, FL 33460. Contact: Chris Bell, President, **InterNatural Marketing**, P.O. Box 1401, Lake Worth, FL 33460. Phone: 561-586-0048. Fax: 561-586-2863. Email: cbell@internaturalmarketing.com. WebPage: <http://www.internaturalmarketing.com>. Total Sales Volume: \$500,000 to \$999,999. Number of Employees: 2-4. Firm founded: 1989. Type of Firm: Agent.

Candy, Condiments, Bakery Products & Other Specialty Foods



BREAKFAST CEREALS

Peace Cereals, Sweet Home Farm Cereals and Valley Creek Farm Cereals. QAI Certified. Packaging: Packaging: Peace Cereals 12/case; SHF 8/case and VCF 12/case. Shipping specifications: 20 foot container order. Quantity available: 20 foot container. FOB Plant: Eugene, Oregon. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Union Bank of California, 1980 Saturn Street, Monterey Park, CA 91755. Contact: Ranbir Bhai, VP International Sales, **Golden Temple**, 1616 Preuss Road, Los Angeles, CA 90035. Phone: 310-275-9891. Fax: 310-275-2923. Email: ranbirsingh@kiit.com. WebPage: <http://www.goldentemple.com>. Total Sales Volume: \$100,000 to \$499,999. Number of Employees: 100-249. Firm founded: 1973. Type of Firm: Manufacturer.



Interested in U.S. Organic and Natural Products?

Visit the U.S. Pavilion at BioFach!

February 13 – 16, 2003 in Nuremberg, Germany

For more information on the show visit <http://www.biofach.de>





POTATO CHIPS

100% organic. Varieties: Rosemary, Cracked Pepper, Garlic. Certified. Packaging: 5 ounce bags, 12 bags per case. Also available for Private label. Shipping specifications: Minimum order: 672 cases. Quantity available: No maximum. FOB PORT: Portland, Oregon. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Chase Manhattan, 54 Main Street, North Port, NY 11768. Contact: Jean-Baptiste Weiler, Imp./Exp. Coordinator, **Good Health Natural Foods**, 81 Scudder Avenue, Northport, NY 11768. Phone: 631-261-2111. Fax: 631-261-2167. Email: jb@e-goodhealth.com. WebPage: <http://www.e-goodhealth.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1993. Type of Firm: Manufacturer.

PASTA USA

ORGANIC PASTA

Organic dry pasta and noodles. Packaging: Customer option. Shipping specifications: 24 FT container full containerload minimum. For quantity information, please contact firm. FOB PORT: Tacoma, Washington. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Washington Trust, 717 W. Sprague Ave., Spokane, WA 99220. Contact: Steve Grayhek, Director of Sales, **Pasta USA Inc.**, 3405 E. Bismark Court, Spokane, WA 99207. Phone: 509-489-7219. Fax: 509-489-2848. Email: steve@pastausa.com. WebPage: <http://www.pastausa.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 25-49. Firm founded: 1916. Type of Firm: Manufacturer.

U.S. Mills

ORGANIC READY-TO-EAT CEREALS

Organic Corn Flakes, Whole Wheat Flakes, Crisp Brown Rice and many other varieties. Certified Organic. Packaging: Retail, 225g to 425g per box, depending on variety. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: Boston Private Bank & Trust Co., 10 Post Office Square, Boston, MA 02109. Contact: Cynthia Davis, Executive Vice President, **U.S. Mills, Inc.**, 200 Reservoir Street, Needham, MA 02494. Phone: 781-444-0440. Fax: 781-444-3411. Email: cdavis@usmillsinc.com. WebPage: <http://www.usmillsinc.com>. Total Sales Volume: \$10,000,000 to \$49,999,999. Firm founded: 1908. Type of Firm: Manufacturer.



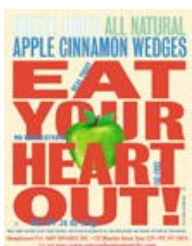
ORGANIC FLAX BASED GRANOLA

Available in 7 flavors including Maine Wild Blueberry and Apricot- Ginger. 100% organic grain, 25% ground and whole flax seed, sweetened with rice syrup and maple syrup. Certified organic grain. Packaging: 1 lb. bags. Shipping specifications: 12 bags per case, 5 case minimum. Quantity available: unlimited. FOB Plant: Brooklin, Maine. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: First National Bank of Bar Harbor, South St., Blue Hill, ME 04614. Contact: Jean Hylan, President, **Jumpin' Jack's Flax LLC**, Rte. 175, Brooklin, ME 04616. Phone: 207-359-8882. Fax: 207-359-8882. Email: jjacksflax@hypernet.com. WebPage: <http://www.jumpinjackssflax.com>. Total Sales Volume: \$25,000 to \$49,999. Number of Employees: 2-4. Firm founded: 1998. Type of Firm: Processor.



NATURAL GOURMET PASTA

All Natural, 5 Colored Gourmet Pasta, in exotic shapes such as sombrero shaped, oyster shaped, dollar signs, etc. Many of the shapes are striped, including the farfalle (bow-tie). Handmade shapes are patent pending. FDA. Packaging: Cellophane bag, highest quality paper tag with brass grommets. Shipping specifications: 1 skid minimum. For quantity information, please contact firm. FOB Plant: Elk Grove Village, Illinois. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Parkway Bank & Trust, 4800 N. Harlem Ave., Harwood Heights, IL 60706. Contact: Elena Leo, Director of Sales & Marketing, **Artista Enterprises, Inc.**, 119 N. Lively Blvd, Elk Grove Village, IL 60007. Phone: 847-593-0695. Fax: 847-593-0896. Email: Elena@artistapasta.com. WebPage: <http://www.artistapasta.com>. Total Sales Volume: \$500,000,000 to \$999,999,999. Number of Employees: 5-9. Firm founded: 2000. Type of Firm: Manufacturer.



FRUIT AND VEGETABLE SNACKFOODS

Apple Cinnamon Wedges, Peach Wedges with Mango, Salsa Green Soybeans, Sweet & Sour Green soybeans, Indian Spice Green Soybeans. Natural, Gourmet, Kosher, Low calorie. Packaging: 12 bags per case. Shipping specifications: 180 cases per pallet. For quantity information, please contact firm. FOB Plant: Carlstadt, New Jersey. For pricing information, please contact firm. Seeking agents and distributors. Regions: North America (Canada and Mexico), Northeast Asia and China, Southeast Asia and China, Australia and Oceania, and Western Europe. Bank Reference: Chase, 204 W. 4th Street, New York, NY 10014. Contact: Amy Sinaiko, President/CEO, **Eat Your Heart Out**, 332 Bleecker Street, New York, NY 10014. Phone: 212-243-7009. Fax: 201-333-3077. Email: info@eatyourheartoutsnacks.com. WebPage: <http://www.eatyourheartoutsnacks.com>. Firm founded: 1998. Type of Firm: Manufacturer.

	<p>PREMIUM QUALITY-LIQUID NUTRITIONAL SUPPLEMENTS AND ADDITIVES</p> <p>Rhino BOOSTS liquid nutritional additives are made of herbs, non-GMO soy protein, vitamins and minerals to add to a favorite cold or hot beverage. SHOTS liquid herbal tonics are ready-to-drink herbs, vitamins and minerals. Premium quality. Packaging: 33oz. bottles packed 12 to a case - English labeling. Shipping specifications: \$600.00US minimum order. For quantity information, please contact firm. FOB Plant: Rancho Santa Margarita, CA. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Fidelity Federal Bank, P.O. Box 1631, Los Angeles, CA 91209-1631. Contact: Devorah Luna, Account Executive, Rhino Naturals, Inc., 23266 Arroyo Vista, Rancho Santa Margarita, CA 92688. Phone: 310-392-7882. Fax: 310-392-1432. Email: luna@rhinonaturals.com. WebPage: http://www.rhinonaturals.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1987. Type of Firm: Manufacturer.</p>
<p>matthew's specialty foods</p>	<p>NATURAL FROZEN BURRITOS</p> <p>"Matthew's Specialty Foods" all-natural low-fat frozen burritos. Available in 5 types: black jack; cheddar chipotle; veggie vegan; kid's jack n' cheddar; and smashed potato. Packaging: burritos in individual plastic bags. 12 burritos per case. 240 cases per pallet. Shipping specifications: minimum order one pallet. Quantity available: Open. FOB Plant: Petaluma, California. For pricing information, please contact firm. Bank Reference: Bank of Petaluma, 1000 S. McDowell, Petaluma, CA 94952. Contact: Sheila Murphy, General Manager, Matthew's Specialty Foods, 1340 Industrial Ave., Suite E, Petaluma, CA 94952. Phone: 707-762-5762. Fax: 707-762-9240. Firm Founded: 1989. Type of firm: Manufacturer.</p>
<p>Valley Fig Growers</p>	<p>DRIED FIGS AND FIG PRODUCTS</p> <p>"Blue Ribbon" Brand. Whole, diced/extruded (colored and flavored), paste (with & without seeds), soft fig paste, concentrate, fiber powder, fig powder and custom formulations N/A. Packaging: 30 pound bulk. Shipping specifications: 1,250 cases per 20 FT container. FOB Plant: Fresno, California. For pricing information, please contact firm. Bank Reference: Bank of America, 2611 S. Cedar Ave., Fresno, CA 93725. Contact: Gary Jue, VP Industrial Sales & Technica, Valley Fig Growers, P.O. Box 1987, Fresno, CA 93718. Phone: 559-237-3893. Fax: 559-237-3898. Email: gjue@valleyfig.com. WebPage: http://www.valleyfig.com. Total Sales Volume: \$10,000,000 to \$49,999,999. Number of Employees: 100-249. Firm founded: 1959. Type of Firm: Processor.</p>
	<p>ORGANIC RETAIL PACKAGED WILD RICE</p> <p>"Gourmet House Wild Rice" brand. Private label available. OCIA certified. Kosher. Varieties: quick cook; long grain & wild; brown & wild; garden blend; and Minnesota cultivated. Packaging: Various consumer sized carton, polybags, and jars. Shipping specifications: minimum order one container. Quantity available: Open. FOB City: Minneapolis, MN. For pricing information, please contact firm. Bank Reference: JP Morgan Chase Bank, 707 Travis St., Houston, Texas 77002. Contact: Antonio Benavides, Riviana Foods, Inc., P.O. Box 2636, Houston, TX 77252. Phone: 713-529-3251. Fax: 713-942-1826. Email: abenavides@riviana.com. WebPage: http://www.gourmethouserice.com. Firm Founded: 1911. Type of firm: Manufacturer.</p>
	<p>ORGANIC RETAIL PACKAGED RICE</p> <p>ORGANIC RETAIL PACKAGED RICE - "S&W Gourmet Grains" brand. Private label available. OCIA certified. Kosher. Long grain brown rice or long grain white rice available. Packaging: 14 oz polybags. Shipping specifications: minimum order one container. Quantity available: Open. FOB City: New Orleans, Louisiana. For pricing information, please contact firm. Bank Reference: JP Morgan Chase Bank, 707 Travis St., Houston, Texas 77002. Contact: Antonio Benavides, Riviana Foods, Inc., P.O. Box 2636, Houston, TX 77252. Phone: 713-529-3251. Fax: 713-942-1826. Email: abenavides@riviana.com. WebPage: http://www.s-and-wrice.com. Firm Founded: 1911. Type of firm: Manufacturer.</p>
	<p>NATURAL COOKIES</p> <p>"Joseph's Lite Cookies" brand cookies. Sugar free line and fat free line. Sugar free line endorsed by National Diabetes Outreach and are diabetic safe. All products Kosher Parve and made from natural ingredients. Sugar free varieties: peanut butter; almond; pecan shortbread; lemon; chocolate chip; oatmeal; chocolate walnut; and coconut. Fat free varieties: chocolate mint; ginger; and chocolate chocolate chip. Packaging: consumer bags of 1.5 oz or 11 oz. 12 x 11 oz bags per case. 96 cases per pallet. 12 pallets per container. Shipping specifications: minimum order one container. Quantity available: Open. FOB City: Any U.S. port. For pricing information, please contact firm. Bank Reference: First Savings Bank, 520 S. Gold St., Deming, NM 88030. Contact: Oscar Briceno, International Sales Manager, Joseph's Lite Cookies, 3700 "J" St., Deming, NM 88030. Phone: 505-546-2839. Fax: 505-546-6951. Email: oscar@josephslitecookies.com. WebPage: http://www.josephslitecookies.com. Firm Founded: 1986. Type of firm: Manufacturer.</p>

	<p>NATURAL SUGAR FREE MAPLE SYRUP</p> <p>"Joseph's Lite Cookies" brand. Sugar free & Kosher Pareve. All natural maple flavor. 35 calories per serving. Packaging: 12 oz plastic bottles. Shipping specifications: minimum order one container. Quantity available: Open. FOB City: Any U.S. port. For pricing information, please contact firm. Bank Reference: First Savings Bank, 520 S. Gold St., Deming, NM 88030. Contact: Oscar Briceno, International Sales Manager, Joseph's Lite Cookies, 3700 "J" St., Deming, NM 88030. Phone: 505-546-2839. Fax: 505-546-6951. Email: oscar@josephslitecookies.com. WebPage: http://www.josephslitecookies.com. Firm Founded: 1986. Type of firm: Manufacturer.</p>
	<p>NATURAL RICE CHIPS</p> <p>"Lundberg" natural rice chips. Gluten-free, GMO-free, Kosher. Available in 4 types: Santa Fe barbecue, sesame & seaweed; pico de gallo; and sea salt. Packaging: 6 oz bags. 12 bags per case. Shipping specifications: minimum order one pallet. Quantity available: Open. FOB Plant or City: Richvale, California. For pricing information, please contact firm. Bank Reference: Bank of America, 400 Broadway, Chico, CA 95928. Contact: Joseph Lundberg, Sales Manager, Lundberg Family Farms, 5370 Church St., P.O. Box 369, Richvale, CA 95974-0369. Phone: 530-882-4551. Fax: 530-882-4922. Email: joe@lundberg.com. WebPage: http://www.lundberg.com. Firm Founded: 1969. Type of firm: Manufacturer.</p>
	<p>ORGANIC RISOTTO & WILD RICE</p> <p>"Lundberg" consumer packaged organic rice products. Risotto in 4 varieties: Alfredo (parmesan cheese); Tuscan (tomato, garlic & onion); Milano (sweet peppers & cheese); and Florentine (spinach & mushroom). Wild rice line available in 4 varieties: basmati & wild rice; quick wild rice; wehani & wild rice; and wild rice. Packaging: risotto in 5.75 oz retail boxes. Wild rice in 8 oz resealable plastic bags. Shipping specifications: minimum order one pallet. Quantity available: Open. FOB Plant or City: Richvale, California. For pricing information, please contact firm. Bank Reference: Bank of America, 400 Broadway, Chico, CA 95928. Contact: Joseph Lundberg, Sales Manager, Lundberg Family Farms, 5370 Church St., P.O. Box 369, Richvale, CA 95974-0369. Phone: 530-882-4551. Fax: 530-882-4922. Email: joe@lundberg.com. WebPage: http://www.lundberg.com. Firm Founded: 1969. Type of firm: Manufacturer.</p>
	<p>NATURAL FROZEN PIZZA</p> <p>"A.C. LaRocco" all-natural vegetarian frozen pizza. Available varieties: cheese & garlic; garden vegetarian; Greek Sesame; Tomato & Feta; Shiitake mushroom; and "Polynesian". High fiber pizzas made with an organic whole wheat and honey crust. Ingredients of pizza 70% organic. Product sold at many major U.S. retailers including Whole Foods, Wild Oats, and conventional retailers (Safeway, Costco). Packaging: Pizzas range from 22 to 24 oz depending on variety. 6 pizzas per case. 128 cases per pallet. Pallet weight of 1100 pounds. Shipping specifications: minimum order one pallet. Quantity available: Open. FOB Port: Los Angeles, California. For pricing information, please contact firm. Bank Reference: Horizon Federal, 1204 S. Pines, Spokane, WA, 99206. Contact: Clarence Scott, A.C. La Rocco Pizza Company, Inc., 1014 N. Pines, Suite 202, Spokane, WA 99206. Phone: 509-924-9113. Fax: 509-922-3085. Email: Clarence@aclarocco.com. WebPage: http://www.ACLaRocco.com. Firm Founded: 1983. Type of firm: manufacturer.</p>
 Annie's Naturals	<p>ORGANIC AND NATURAL SAUCES AND SALAD DRESSINGS</p> <p>"Annie's Natural Brand". Non-GMO. Sauces: BBQ sauces; marinades; Worcestershire; veggie; mushroom; and cheddar cheese. Dressings and Vinaigrettes: 23 varieties. Food service sizes available. Packaging: glass bottles and jars in various sizes depending on product. Shipping specifications: Minimum order one pallet. Quantity: Unlimited. FOB any U.S. Port. For pricing information, please contact firm. Bank Reference: Chittenden Bank, Burlington, Vermont. Contact: Donna Fitch, Annie's Naturals, 792 Foster Hill Rd., North Calais, VT 05650. Phone: 802-456-8866 x310. Fax: 802-456-8865. Email: donna@anniesnaturals.com. WebPage: http://www.anniesnaturals.com. Firm founded: 1984. Type of Firm: Manufacturer.</p>
	<p>ALL NATURAL COOKIES, BISCOTTI & BAKING MIXES</p> <p>Wheat-free and Gluten Free. Some lines Kosher. Products available: Biscotti (Lemon Almond, Almond Anise, Chocolate Walnut), Cookies (Butter Shortbread, Carob Hazelnut, Chocolate Double Chip, Chunky Chocolate Chip, Chocolate Chip Walnut, Ginger with Sliced Almonds, Lemon Shortbread, Peanut Butter, Pecan Shortbread, Shortbread Swirl) and Baking Mixes (pancake and baking mix, ultra chocolate brownie mix with chocolate chunks). Shipping specifications: Minimum shipment: one pallet. Quantity available: unlimited. FOB Plant/Port: South San Francisco, CA. For pricing information, please contact firm. Bank Reference: Liberty Bank, Linden Ave., South San Francisco, CA. 94080. Contact: Pamela Giusto-Sorrells, President, Pamela's Products, Inc., 335 Allerton Ave., South San Francisco, CA 94080. Phone: 650-952-4546. Fax: 650-742-6643. Email: pamela@pamelasproducts.com. WebPage: http://www.pamelasproducts.com. Firm founded: 1988. Type of Firm: Manufacturer.</p>



CONSUMER PACKAGED CEREALS, FLOURS, AND MIXES

All kosher. Products are natural and/or organic (QAI certified) and/or gluten free. Available: baking mixes (biscuits, muffins, cookie), beans and peas, bread mixes, cereals (including breakfast cereals, muesli, flakes, oats), flours/whole grains/meals, granola, pancake and waffle mixes, and soup mixes. Shipping specifications: Minimum shipment: one pallet. Quantity available: unlimited. FOB Plant: Milwaukie, OR. For pricing information, please contact firm. Contact: Dennis Gilliam, Vice President - Marketing and Sales, **Bob's Red Mill Natural Foods, Inc.**, 5209 S.E. International Way, Milwaukie, OR 97222. Phone: 503-654-3215. Fax: 503-653-1339. Email: dennis@bobsredmill.com. WebPage: <http://www.bobsredmill.com>. Firm founded: 1977. Type of Firm: Processor.



FROZEN ETHNIC FOOD

All natural vegetarian and vegan Indian, Thai & Chinese Meals. Varieties: Samosas, Vegetable Pad Thai, Manchurian Dumplings, Kofta Curry, Palak Paneer, Pilaf, Paneer Tikka Masala, Dal Makhani, Channa Masala and Thai Vegetables in Red Curry. Packaging: 10 ounce servings. Shipping specifications: Case Pack: 12 x 10 ounces. Pallet is 99 cases. Quantity available: unlimited. FOB Plant: Union, NJ. For pricing information, please contact firm. Seeking agents and distributors. Contact: Chet Trivedi, **Deep Foods, Inc.**, 1090 Springfield Rd., Union, NJ, 07083. Phone: 908-810-7500 x103. Fax: 908-810-8482. Email: ctrivedi@deepfoods.com. WebPage: <http://www.deepfoods.com>. Firm founded: 1977. Type of Firm: Manufacturer.



GOURMET NATURAL COOKIES

"Brent & Sam's" Brand Gourmet Cookies. "All-natural" varieties: Chocolate Chip; White Chocolate Macadamia; Oatmeal Raisin Pecan; Chocolate Chip Pecan; Key Lime White Chocolate; & Raspberry Chocolate. All-natural ingredients. Packaging: Retail packaging - 7 oz. bags. Shipping specifications: 12 bags per case. 80 cases per pallet. Minimum shipment: one pallet. Quantity available: unlimited. FOB Plant/Port: North Little Rock, Arkansas. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Metropolitan Bank, Little Rock, Arkansas. Contact: John Merck, Vice President Sales, **Brent & Sam's Gourmet Cookies**, 30 Collins Industrial Place, North Little Rock, AR 72113. Phone: 501-562-4300. Fax: 501-568-9777. Email: jmerck@brentandsams.com. WebPage: <http://www.brentandsams.com>. Firm founded: 1986. Type of Firm: Manufacturer.



ORGANIC BAKERY MIXES

Certified mixes for breads, confectionary, cookies, pastry and other items. Can make mix to your specification or help you develop formulation, from simple modified mixes to complex multi-ingredient blends. Organic oils available. Conventional bakery mixes also available, soon to include Asian noodles. Top. Packaging: 25 kg paper bags. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Wells Fargo Bank, 600 2nd Street, Hudson, WI 54016. Contact: Greg Jarrett, Sales Mgr. - Grains & Oils, **Terra Prima Inc.**, 106 Buckeye Street, Hudson, WI 54016. Phone: 620-421-4906. Fax: 815-346-9487. Email: terraprima@par1.net. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 5-9. Firm founded: 1980. Type of Firm: Exporter.

Dairy Products



ORGANIC DAIRY AND DAIRY RELATED PRODUCTS

Including Veggie Milk, Veggie Chocolate Milk, Veggie Butter, Veggie Honey Butter, Strawberry Cream Cheese, Blueberry Yogurt, Peach Yogurt, Apple Pie Yogurt, and Veggie Singles American Flavor. USDA Grade A. Packaging: English. Shipping specifications: 1 full containerload. Quantity available: unlimited. FOB PORT: any USA port. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Comerica Bank - California, 21535 Hawthorne Blvd., Torrance, CA 90503. Contact: Seth M. Wilen, President, **American Trading International**, 11900 W. Olympic Blvd., Ste-780, Los Angeles, CA 90064. Phone: 310-207-6666. Fax: 310-207-1312. Email: ati@american-trading.com. WebPage: <http://www.american-trading.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1995. Type of Firm: Wholesaler.



Looking for More Suppliers of U.S. Organic and Natural Products?

Visit <http://www.fas.usda.gov/buying.html>



Next Generation Dairy**ORGANIC MILK**

Certified Organic Low Heat Non-Fat Dry Milk, High Heat Non-Fat Dry Milk, Whole Milk Powder, Sweet Cream, Instant Non-Fat Dry Milk, condensed milk, and other custom blends/processing available. Grade A. Packaging: 50 LM Multiwall, Plastic Lined, Kraft Bags other sizes and custom available. For shipping information, please contact firm. Quantity available: 100 MT/month. FOB Plant: Red Wing, MN. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Community Bank, P.O. Box 213, Colby, WI 54421. Contact: Chad Pawlak, General Manager, **Organic Choice Co-op**, P.O. Box 511, Thorp, WI 54771. Phone: 715-669-7546. Email: chad@nextgenerationdairy.com. WebPage: <http://www.nextgenerationdairy.com>. Firm founded: 2000. Type of Firm: Agent.

Distributors and Mixed Containers**FROZEN FOOD PRODUCTS**

Frozen food products for the natural/organic, retail, food service and private label markets. Dairy and non dairy kosher products available. Hors d'oeuvres. appetizers, entrees and desserts. USDA organic. Packaging: retail and food service. Shipping specifications: by 1/2 or full container. Quantity available: unlimited. FOB Plant: Dumont, NJ. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Merrill Lynch, 1700 Rt 23 N Ste 200, Wayne, NJ 07470. Contact: Tony Falletta, VP Marketing, **The Fillo Factory Inc.**, 74 Cortland Ave., Dumont, NJ 07628. Phone: 201-439 1036 X 14. Fax: 201-385 0012. Email: tonyf@fillofactory.com. WebPage: <http://www.fillofactory.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 50-99. Firm founded: 1996. Type of Firm: Manufacturer.

**ORGANIC AND NATURAL PRODUCTS**

Frozen and chilled meat, snacks, dairy products, oils, and ingredients. Beef, Pork, and Chicken. Natural Wagyu (Kobe Style) Beef. Organic & Natural Snacks & Energy Bars. Organic Cheeses, Vinegars, Flour and Ingredients. NSG can consolidate any products a customer is looking for. Beef: USDA Prime, Choice, Select, Angus. Packaging: Vacuum packed (meats). Products are offered in bulk, Foodservice, consumer and private label packaging. Shipping specifications: Per customer's specifications. For quantity information, please contact firm. FOB PORT. For pricing information, please contact firm. Bank Reference: Wells Fargo Bank, 525 Market St., 4th Floor, San Francisco, CA 94105. Contact: Hal Shenson, President, **Nature's Sungrown Foods Inc.**, 950 Northgate Dr., Ste-201, San Rafael, CA 94903. Phone: 415-491-4944. Fax: 415-460-1051. Email: hal@naturessungrown.com. WebPage: <http://www.naturessungrown.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1958. Type of Firm: Exporter.

**ORGANIC/NATURAL GROCERY PRODUCTS**

Mixed or full sea containers: Frozen, chilled and ambient grocery product being of organic and/or natural origin. These products can be found in the leading Natural Food retailers, such as Whole Foods Markets or Wild Oats markets in the USA. Packaging: Packed under label of USA producer. Shipping specifications: Minimum shipment 20 FT sea container. Quantity available: Unlimited. FOB PORT: Oakland, California. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Wells Fargo Bank, 525 California St., San Francisco, CA 94104. Contact: Karl Kersten, Mgr. Food & Beverage Develop., **Paramount Export Company**, 175 Filbert St., Ste-201, Oakland, CA 94607. Phone: 510-839-0150. Fax: 510-839-7954. Email: fb@paramountexport.net. WebPage: <http://www.paramountexport.net>. Total Sales Volume: \$100,000,000 to \$499,999,999. Number of Employees: 50-99. Firm founded: 1939. Type of Firm: Exporter.

**GROCERY ITEMS**

Offers Dried Fruits, Juices, Jams, Peanut Butter, Breakfast Cereals, Snack and Confectionery (Cookies, Candy, Popcorn, Pretzels, Chips, Pasta Sauces, Soups, Pastas, canned Beans and Tomatoes, bulk dried fruits, Bakery Mixes and flours. All certified organic. Packaging: Assorted packages and sizes (cans, glass, bags). Shipping specifications: Minimum quantity for any item is one (1) pallet. Quantity available: No restrictions on quantity. FOB PORT: East and West Coasts. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: JP Morgan Chase, 109 Newtown Road, Danbury, CT 06801. Contact: Jim Roden or Charles Tyler, **Bethco International**, 7 School Street, Bethel, CT 06801. Phone: 203-790-6940. Fax: 203-791-1389. E-mail: jimroden@bethco.com. WebPage: <http://www.bethco.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1984. Type of Firm: Exporter.

Fruits and Vegetables

	<p>ORGANIC FRUITS & VEGETABLES</p> <p>Premium organic Apples, Pears, Peaches, Plums, Nectarines, Apricots, Cherries, Avocados, Fingerling Potatoes, and more WXF/US#1. Packaging: Purity, Frenchman Hills, Rancho Royale, Harmony, Tiny, Rainier, Price. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: City National Bank, 150 California St., San Francisco, CA 94111. Contact: Cindy Richter, Export Sales, Pacific Organic Produce, 1311 Sutter St., Suite 203, San Francisco, CA 94109. Phone: 415-673-5555. Fax: 415-673-5585. Email: cindy@pacorg.com. WebPage: http://www.pacorg.com. Total Sales Volume: \$10,000,000 to \$49,999,999. Number of Employees: 5-9. Firm founded: 1994. Type of Firm: Exporter.</p>
	<p>CANNED ORGANIC VEGETABLES</p> <p>Organic: Corn, Peas, Green Beans, Kidney Beans, Pinto Beans, Black Beans, Garbanzo Beans, Soybeans. Fancy grade. Packaging: Cartons of 24 cans. Private label. Shipping specifications: 1,500 cartons per 20 FT container, no minimum requirement under private label. Quantity available: Limited. FOB Plant: Poynette, Wisconsin. For pricing information, please contact firm. Bank Reference: Firstar Bank Milwaukee, 777 E Wisconsin Ave, Milwaukee, WI 53201. Contact: Kurt Koestler, Area Manager - International S, Chiquita Processed Foods, 150 West First Street, New Richmond, AZ 54017. Phone: 715-246-2241. Fax: 715-243-8350. Email: kkoestler@chiquita.com. WebPage: http://www.chiquita.com. Total Sales Volume: \$100,000,000 to \$499,999,999. Number of Employees: 500 and above. Firm founded: 1925. Type of Firm: Processor.</p>
	<p>DRIED FRUIT</p> <p>Organic dried Prunes, Organic Peaches & Walnuts. Pitted Prunes, diced Prunes, Prune Juice, Prune concentrate, Prune paste and puree. High moisture canned pitted or whole Prunes, fresh Prune concentrate DFA graded. Packaging: Bulk 12.5kg, 10kg, 25lb. 30lb. 255gm can, natural condition in 2,200 lb. bins. Shipping specifications: 84 cases per pallet/1250 per 20 FT dry ocean container - 55 gal. drum/68 per 40 FT container. Quantity available: Please email for availability. FOB Plant. FOB Port: Yuba City, California. For pricing information, please contact firm. Bank Reference: Feather River State Bank, Bridge St. Branch, Yuba City, CA 95991. Contact: Richard or John Taylor, Pres. and Vice Pres., Taylor Bros. Farms Inc., 182 Wilkie Ave., Yuba City, CA 95991. Phone: 530-671-1505. Fax: 530-751-1514. Email: rtaylor@succeed.net. WebPage: http://www.taylorbrosfarms.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 25-49. Firm founded: 1974. Type of Firm: Packer.</p>
	<p>ORGANIC SWEET POTATOES</p> <p>Individually Quick Frozen. Packed in 22.5 kg. cases. Grade A. Packaging: Packed in 22.5 kg. cases, corrugated case. Shipping specifications: Minimum shipment 20 MT. For pricing information, please contact firm. Bank Reference: Co Bank, 5500 S. Quebec St., Greenwood Village, CO 80111. Contact: Barry Westfall, Sales Manager, Stahlbush Island Farms, 3122 Stahlbush Island Rd., Corvallis, OR 97333. Phone: 541-757-1497. Fax: 541-754-1847. Email: barry@stahlbush.com. WebPage: http://www.stahlbush.com. Total Sales Volume: \$10,000,000 to \$49,999,999. Number of Employees: 100-249. Firm founded: 1991. Type of Firm: Processor.</p>
<p>Guza Organic Farms Est. 1962</p>	<p>ORGANIC NAVY BEANS</p> <p>Premium quality. Packaging: Bulk bag storage. For shipping information, please contact firm. Quantity available: 200,000 lbs. FOB Plant: Bad Axe, Michigan. For pricing information, please contact firm. Bank Reference: Chemical Bank, 704 N Van Dyke, Bad Axe, MI 48413. Contact: Steve Guza, Owner, Guza Organic Farms, 1001 S McDonald Rd, Harbor Beach, MI 48441. Phone: 989-269-8090. Fax: 989-269-2595. Total Sales Volume: \$100,000 to \$499,999. Number of Employees: 5-9. Firm founded: 1962. Type of Firm: Grower.</p>
	<p style="text-align: center;">Visit the Organic Trade Association's Booth and Member Showcase at</p> <p style="text-align: center;">BioFach Japan</p> <p style="text-align: center;">December 5-7, 2003 in Tokyo, Japan</p> <p style="text-align: center;">For information on participating companies contact Stephanie Wells at swells@abacom.com.</p>

Grains, Pulses & Grain Products



ORGANIC AND CONVENTIONAL (NON-GMO) FLAX

Brown or Golden. 2002 crop. Certified OCIA or QAI. Packaging: Multiwalled paper bags shipped in 20 FT containers or bulk. Shipping specifications: Approximately 20 MT per container. Quantity available: Open. CIF, C&F pricing available. For pricing information, please contact firm. Bank Reference: Bremer Bank, 1444 45th Street S. W., Fargo, ND 58103. Contact: Jennifer Tesch, Marketing, **SK Food International**, 4749 Amber Valley Pkwy, Ste-1, Fargo, ND 58104. Phone: 701-356-4106. Fax: 701-356-4102. Email: skfood@skfood.com. WebPage: <http://www.skfood.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1989.



AZUKI BEANS

2001 & 2002 crop. Certified Organic & Non-GMO. Packaging: Multiwalled paper bags or bulk for containerized shipments. Shipping specifications: Bulk or bagged with approximately 20 MT per 20 FT full containerload and minimum shipment. Quantity available: Open. CIF, C&F pricing available. For pricing information, please contact firm. Seeking agents and distributors. Regions: North America (Canada & Mexico), Eastern Europe and Russia, Central America & South America, Northeast Asia & China, Southeast Asia & India, Australia & Oceania, & Western Europe. Bank Reference: Bremer Bank, 1444 45th St. S.W., Fargo, ND 58103. Contact: Jennifer Tesch, Marketing, **SK Food International**, 4749 Amber Valley Parkway, Ste-1, Fargo, ND 58104. Phone: 701-356-4106. Fax: 701-356-4102. Email: skfood@skfood.com. WebPage: <http://www.skfood.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1989.



RICE, WILD RICE & RICE BLENDS

Organic California rice, including short, medium and long grain. Gourmet rice blends, organic wild rice. US No. 1. Packaging: SunWest Organics available in various size packages. Shipping specifications: 18 MT per 20 FT. container or LTL as required. Quantity available: New Crop available now. FOB Plant, FOB Port: Oakland, CA. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Wells Fargo Bank, 400 Capitol Mall, 7th Floor, Sacramento, CA 95814. Contact: Sherri Berglund, Director, **SunWest Organics**, 1477 Drew Ave., Suite 103, Davis, CA 95616. Phone: 530 934 5295. Fax: 530 934 5297. Email: SherriSWO@aol.com. WebPage: <http://www.sunwestfoods.com>. Total Sales Volume: \$500,000,000 to \$999,999,999. Number of Employees: 10-24. Firm founded: 1988. Type of Firm: Manufacturer.

Clarkson
Grain

ORGANIC GRAINS, OILSEEDS AND ASSOCIATED INGREDIENTS

Corn (White, Yellow, and Blue); Soybeans by variety for Soy Foods, Beverages, Feeds; Soft Red Winter Wheat; Lecithin, Soy Meal and Flour, refined Soy Oil. Better than US#1. Packaging: Bags, barrels, bulk. Shipping specifications: One Full containerload minimum. Quantity available: 50 to 100 MT/day raw materials and meals; 10 MT/day oil; 1,000#/s/day lecithin. FOB Plant: Beardstown, Illinois. For pricing information, please contact firm. Bank Reference: Union Planters Bank, 1 Millikin Court P.O. Box 1278, Decatur, IL 62521. Contact: Jim Traub, VP, Specialty Programs, **Clarkson Grain Co., Inc.**, 320 East South St. P.O. Box 80, Cerro Gordo, IL 61818-0080. Phone: 217 763-2861. Fax: 217 763-2111. Email: JTraub@clarksongrain.com. WebPage: <http://www.clarksongrain.com>. Total Sales Volume: \$10,000,000 to \$49,999,999. Number of Employees: 25-49. Firm founded: 1974. Type of Firm: Processor.

Meat & Poultry



NATURAL HALAL BEEF

Humanely raised and fed animals from the Dakotas. Animals raised under North Dakota Beef Quality Assurance Guidelines. Grain fed with no added hormones and no animal by-products. Halal slaughter certified by Muslim American Food Council. Primal beef cuts available include (but are not limited to): rib eye roll, chuck shoulder, top round, eye of round, short loin, strip loin, top sirloin butt, tenderloin, etc. Ground beef available. Deli meats available: beef wiener; cooked roast beef; tenderloin tips; snack stick; breakfast beef; summer sausage; beef jerky; and ground and formed roast beef. Packaging: Primal cuts in box weights of 50-60 pounds. Deli meat sizes vary from 2 oz to 1 pound depending on product. Shipping specifications: minimum order one pallet. Quantity available: Open. FOB City: Any U.S. Port. For pricing information, please contact firm. Bank Reference: First State Bank, Harvey, NE 58341. Contact: Wendell Grondahl, President/General Manager, **Sheyenne Valley Processing Company**, P.O. Box 358, 2550 Highway 3 NE, Harvey, ND 58341. Phone: 701-324-2488. Fax: 701-324-2478. Email: wendell@dakotahalal.com. WebPage: <http://www.dakotahalal.com>. Firm Founded: 2002. Type of firm: Processor.



FROZEN NATURAL BEEF PATTIES

Natural, no hormones, no antibiotics beef. Cattle raised on family ranches & roam freely on land sustainably managed. Piedmontese breed & are feed a natural, high-energy diet full of quality grains and forages. 85% lean. Packaging: Patties are 1/3 pound each. Food Service (10 pounds) and Retail (2 pound) sized boxes available. Shipping specifications: Minimum shipment: 2 pallets. Quantity available: Unlimited. FOB Plant: Billings, MT. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Farm Credit, Billings, MT. Contact: Ralph Peterson, Exec. Director, **Montana Range Meat Company**, P.O. Box 3094, Billings, MT 59103. Phone: 406-254-2666. Fax: 406-252-2145. Email: Ralph@montanarange.com. WebPage: <http://www.montanarange.com>. Firm founded:1998.Type of Firm: Processor.

Oils, Oilseeds & Oilseed Products



SOY BEVERAGE POWDER AND FLOUR

Organic and Conventional Non-GMO. They are ideal for multiple food manufacturing applications. Premium. Packaging: bag. For shipping and quantity information, please contact firm. St. Paul, Minnesota. For pricing information, please contact firm. Bank Reference: US Bank, Main Bank/Commercial Dept., St. Paul, MN 55101. Contact: Peter Shortridge, President, **Northland Organic Foods Corp.**, 462 Holly Ave., St. Paul, MN 55102. Phone: 651-221-0855. Fax: 651-221-0856. Email: soybean@northlandorganic.com. WebPage: <http://www.northlandorganic.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1990. Type of Firm: Manufacturer.



CERTIFIED ORGANIC AND NON-GMO SOYBEAN OIL AND SHORTENING

Certified Organic and Conventional Non-GMO crude or refined soy oil and shortening. Northland's strict IP protocols guarantee the Non-GMO purity of its oils and shortenings. Premium. Packaging: retail, drum, tote, bulk. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: US Bank, Main Bank/Commercial Dept., St. Paul, MN 55101. Contact: Peter Shortridge, President, **Northland Organic Foods Corp.**, 462 Holly Ave., St. Paul, MN 55102. Phone: 651-221-0855. Fax: 651-221-0856. Email: soybean@northlandorganic.com. WebPage: <http://www.northlandorganic.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1990. Type of Firm: Manufacturer.



SOY MEAL

Organic and Non-GMO. Identity Preserved, Certified Organic and Conventional Non-GMO soy meal. High protein food and feed grade. Northland's strict IP protocols guarantee the Non-GMO purity of its soy meal. Premium. Packaging: Totes, Bulk. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: US Bank, Main Bank/Commercial Dept., St. Paul, MN 55101. Contact: Peter Shortridge, President, **Northland Organic Foods Corp.**, 462 Holly Ave., St. Paul, MN 55102. Phone: 651-221-0855. Fax: 651-221-0856. Email: soybean@northlandorganic.com. WebPage: <http://www.northlandorganic.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1990. Type of Firm: Manufacturer.



SOY LECITHIN

Identity Preserved Non-GMO fluid, powdered, and granular soy lecithin. Northland's strict IP protocols guarantee Non-GMO purity. Premium. Packaging: 20 kg box or bulk tank shipments. For shipping and quantity information, please contact firm. For pricing information, please contact firm. Bank Reference: US Bank, Main Bank/Commercial Dept., St. Paul, MN 55101. Contact: Peter Shortridge, President, **Northland Organic Foods Corp.**, 462 Holly Ave., St. Paul, MN 55102. Phone: 651-221-0855. Fax: 651-221-0856. Email: soybean@northlandorganic.com. WebPage: <http://www.northlandorganic.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1990. Type of Firm: Manufacturer.








Natural Products Expo
WEST
March 6-9, 2003
Anaheim, CA



Natural Products Expo
EAST
September 4-7, 2003
Washington, DC

For more information on these shows visit <http://www.naturalproductexpo.com>.

	<p>SOYBEANS</p> <p>Identity Preserved, Certified Organic and Conventional Non-GMO high protein specialty variety soybeans. Ideal for food manufacturing applications. Food grade number 1 and better. Packaging: Bag, tote, bulk. For shipping and quantity information, please contact firm. St. Paul, Minnesota. For pricing information, please contact firm. Bank Reference: US Bank, Main Bank/Commercial Dept., St. Paul, MN 55101. Contact: Peter Shortridge, President, Northland Organic Foods Corp., 462 Holly Ave., St. Paul, MN 55102. Phone: 651-221-0855. Fax: 651-221-0856. Email: soybean@northlandorganic.com. WebPage: http://www.northlandorganic.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1990. Type of Firm: Manufacturer.</p>
<p>Roberts Seed Inc.</p>	<p>SOYBEANS</p> <p>2001 and 2002 crop. Certified Organic and Non-GMO. Vinton 81, HP204 and others. Packaging: multiwalled paper bag, bulk tote bag or bulk in shipping containers. Shipping specifications: full container loads, approximately 20 MT per 20 foot containers. Quantity available: open. FOB Plant: Axtell, Nebraska. For pricing information, please contact firm. Bank Reference: Nebraska National Bank, P.O. Box 397, Kearney, NE 68848. Contact: Joe Roberts, Owner, Roberts Seed Inc., 982 22 Road, Axtell, NE 68924. Phone: 308-743-2565. Fax: 308-743-2048. Email: robertsseed@gtmc.net. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 5-9. Firm founded: 1987. Type of Firm: Processor.</p>
	<p>ORGANIC AND CONVENTIONAL SOYBEANS</p> <p>2001 and 2002 crop. Certified. Packaging: Multiwalled paper bags shipped in 20 FT containers. Shipping specifications: Approximately 20 MT per container. Quantity available: Open. CIF, C&F pricing available. For pricing information, please contact firm. Bank Reference: Bremer Bank, 1444 45th Street S. W., Fargo, ND 58103. Contact: Jennifer Tesch, Marketing, SK Food International, 4749 Amber Valley Parkway, Ste-1, Fargo, ND 58104. Phone: 701-356-4106. Fax: 701-356-4102. Email: skfood@skfood.com. WebPage: http://www.skfood.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Firm founded: 1989.</p>
	<p>CERTIFIED ORGANIC SOYBEANS</p> <p>Certified organic non-GMO identity preserved food-grade soybeans. USDA No. 1. Packaging: Bulk or bagged. Shipping specifications: Containerized, min. 18 MT. Quantity available: 5,000 MT. CIF All Destinations. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Citizen's Bank, Eddystone Dr., PO Box 842, Hudson, IA 50643. Contact: James E. Dunn, President, SoyaTrade.com, 4734 Sergeant Road, Waterloo, IA 50701. Phone: 319-233-5504. Fax: 319-233-9452. Email: info@soyatrade.com. WebPage: http://www.soyatrade.com. Total Sales Volume: \$500,000 to \$999,999. Number of Employees: 2-4. Firm founded: 2000. Type of Firm: Marketing.</p>
	<p>CERTIFIED ORGANIC SOYBEANS</p> <p>Certified organic non-GMO identity preserved food-grade soybeans. USDA No. 1. Packaging: Bulk or bagged. Shipping specifications: Containerized, min. 18 MT. Quantity available: 5,000 MT. CIF All Destinations. For pricing information, please contact firm. Seeking agents and distributors. Bank Reference: Citizen's Bank, Eddystone Dr., P.O. Box 842, Hudson, IA 50643. Contact: James E. Dunn, President, Dunn International, Ltd., 4734 Sergeant Road, Waterloo, IA 50701. Phone: 319-233-5504. Fax: 319-233-9452. Email: jim@dunnltd.com. WebPage: http://www.dunnltd.com. Total Sales Volume: \$500,000 to \$999,999. Number of Employees: 2-4. Firm founded: 1979. Type of Firm: Exporter.</p>
	<p>SOY FLOUR</p> <p>All soy products are made from Non-GMO and/or Organic soybeans. There are two general types: roasted whole Soy Flour and enzyme active whole Soy Flour NA. Packaging: 25 kg bags, 22.68 kg bags, and 1,000 kg. tote bags. Shipping specifications: 40 bags per pallet 1 MT. Quantity available: 3,000 MT/month. FOB Plant: Grinnell, Iowa. For pricing information, please contact firm. Bank Reference: Wells Fargo Bank, 4th and Broad, Grinnell, IA 50112. Contact: Paul Lang, General Manager, Natural Products Inc., 2211 6th Ave., Grinnell, IA 50112. Phone: 6412360852. Fax: 6412364835. Email: npi@npisoy.com. WebPage: http://www.npisoy.com. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1995. Type of Firm: Processor.</p>



ORGANIC SOYBEANS

OCIA/QAI/JAS certified organic. Vinton 81 soybeans, 49% dry basis protein, clean, premium quality USDA #1. Packaging: 30 KG plain paper bag. Shipping specifications: 20 MT. Quantity available: 40 MT. FOB Plant: Caro, Michigan. For pricing information, please contact firm. Bank Reference: Independent Bank, 1111 W Caro Rd, Caro, Michigan 48723. Contact: Mark Vollmar, President, **Organic Bean and Grain**, 1795 W Akron Rd, Caro, MI 48723. Phone: 989-673-6402. Fax: 989-673-8687. Email: mark@orbng.com. WebPage: <http://www.orbng.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 5-9. Firm founded: 1984. Type of Firm: Packer.



SOYBEANS & REFINED SOYBEAN OIL

Certified organic food grade Soybeans and refined Soybean Oil. High Quality. Packaging: 30 Kg paper bags. Shipping specifications: 680 bags/container. Quantity available: Container lots. FOB PORT. For pricing information, please contact firm. Bank Reference: First National Bank of Hampton, 211 1st Ave. NW, Hampton, IA 50441. Contact: Gary Bogenrief, President, **ProfiSeed International, Inc.**, 1691 Hwy. 65, Hampton, IA 50441. Phone: 641-456-5955. Fax: 641-456-5601. Email: gary@profiseed.com. WebPage: <http://www.profiseed.com>. Total Sales Volume: \$500,000 to \$999,999. Number of Employees: 2-4. Firm founded: 1978. Type of Firm: Exporter.



ORGANIC JOJOBA OIL

Filtered and pasteurized liquid wax esters, mechanically extracted from certified, organically grown jojoba seeds. The product is clear, golden in color with a typical slightly nutty aroma. Certified Organic by Quality Assurance International. Packaging: 396 lb 55 Gallon Drums or 36 lb 5 Gallon Plastic Pails. Shipping specifications: 5 Gallon Plastic Pail. Quantity available: Approximately 16 tons. FOB Plant: Tucson, Arizona. For pricing information, please contact firm. Bank Reference: Bank One Arizona, 3033 E. Broadway, Tucson, AZ 85716. Contact: Soraya Rohde, Vice-President, **Desert Whale Jojoba Company**, P.O. Box 41594, Tucson, AZ 85717. Phone: (520) 882-4195. Fax: (520) 882-7821. Email: Soraya@DesertWhale.com. WebPage: <http://www.desertwhale.com>. Total Sales Volume: \$1,000,000 to \$9,999,999. Number of Employees: 10-24. Firm founded: 1978. Type of Firm: Manufacturer.

Looking for other U.S. Organic Products?



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at
<http://www.ota.com>

Searches available in English, French, German & Spanish